



Friends of the Corridor

Charleston, SC, US

June.24.2005

NEWS & NOTES

The month of June marks one year since the Charleston Digital Corridor Foundation has been in operation. The past twelve months have been extremely productive as we have launched several new [Initiatives](#) to benefit Charleston's knowledge-based community and welcomed many new companies to the Corridor. As we transition into the Foundation's second year, I would like to thank departing Board Members Colleen Condon, Robert Y. Scott and Edward F. Morrison for their professional guidance and support over the past year.

DIGITAL CORRIDOR WEB SITE 3.0

To accommodate our new programming and continue our commitment to implement suggestions made by corridor members and visitors, the revised Digital Corridor website, Version 3.0, has just been released. Please take a moment to visit the new [Initiatives](#) and [Sponsors](#) sections as well as learn more about our [Member Companies](#). With a weekly visitor base that has doubled over the past year, your continued [feedback](#) is very important to us.

CORRIDOR ROUNDTABLE

No time for committee style meetings? Try the Digital Corridor's latest initiative - the [Corridor Roundtable](#). Designed to assist entrepreneurs with the rapid exchange of direct answers, effective advice and relevant contacts, the Corridor Roundtable is a virtual meeting place where seasoned experts, [Sean Ryan](#) and [Mason Pope](#), provide guidance and answers to the immediate questions and pressing challenges facing knowledge-based companies as they develop and grow. Our [Corridor Experts](#) are on stand-by.

TALENT PORTAL

The old saying "If you build it - they will come" seems to be holding true for the [Talent Portal](#). With over 500 Career Seeker profiles posted to the Corridor's Talent Portal, from within the Charleston Region and across the United States, the Corridor's job matchmaking initiative is well underway. Member companies searching for talent (actively and passively) are also responding by increasingly utilizing the Talent Portal to source qualified talent. Employers wishing to post job opportunities may do so by contacting [Kimberly Demetriades](#) or call 843.579.7659.

WIRELESS CHARLESTON

First, [Independence Air](#). Now, Wireless Charleston? Watch out for pigs flying!

AND THE WINNER IS...

At a banquet held at The Westin-Charlotte on June 16, 2005, Jeff Grady, President and CEO of [Digital Lifestyle Outfitters \(DLO\)](#), was awarded the Ernst and Young 2005 Carolinas' Entrepreneur of the Year Award. The [E&Y Entrepreneur of the Year Award](#) honors entrepreneurs whose ingenuity,

hard work and perseverance have created and sustained successful, growing business ventures. Congratulations Jeff !!

CORRIDOR WELCOMES NEW MEMBERS

Please join us in welcoming four new Digital Corridor member companies - Benefitfocus, Illumicom, SourceNet Billing Associates, LLC and Teleco. These companies join 66 other [Digital Corridor Members](#) seeking to participate in, strengthen and diversify Charleston's growing knowledge-based economy.

[Benefitfocus](#) is the leading provider of Employee Benefits software and services for use via the Internet and touch-screen kiosks. On June 24, 2005, Benefitfocus announced the relocation and development of their new corporate office on Daniel Island- a stones throw away from [Blackbaud](#) the world's leader in software for non-profit organizations.

Started in 2000, [Illumicom](#) specializes in custom website design, web hosting and web marketing (including site monitoring and SEO - Search Engine Optimization). Illumicom has built an exclusive Content Management System that enables clients to control website content 24/7.

[SourceNet Medical Billing Associates, LLC](#) provides revenue cycle management services to healthcare physicians and facilities. Started in 1996, SourceNet's ASP technology enables the company to provide automated and flexible services to meet the changing needs of the medical industry. SourceNet provides a variety of services which includes HIPAA compliant software.

Founded in 1983, [Teleco](#) is a locally owned and operated provider of voice and data services for small to medium sized businesses. Teleco offers custom craft voice, structured wire, and network solutions to affordably meet their clients' current and future needs. From a simple Key System with Voice Mail to VoIP Converged Network Solutions, Teleco's BICSI Registered Communication Distribution Designers and world-class products including Nortel, 3 Com, Toshiba and Avaya will deliver.

EVENTS

SAVE THE DATE

Join entrepreneurs, IT professionals, and others interested in engaging with Charleston's growing knowledge-based landscape for the Second Annual Charleston Digital Corridor Networking Bash. This limited attendance event will be held Thursday, October 6, 2005 at the Charleston Maritime Center from 5-8pm. This is a complimentary event for Corridor Members and Sponsors.

Non-member tickets are \$20 in advance or \$25 at the door. To RSVP for the Networking Bash, please contact [Kimberly Demetriades](#) or call 843.579.7659.

SE BIO - 2005

The Seventh Annual [Southeastern BIO Investor Forum](#) will be held in Charleston, South Carolina on December 1&2, 2005. The Southeast BIO Investor Forum is an event of Southeast BIO, a regional collaboration of public and private sector organizations involved in the life sciences industry.

Come meet the Southeast's best life sciences investment opportunities, ranging from seed to mezzanine stage. Explore research, market, and

financing trends with nationally recognized leaders from the investment and bioscience industries. Plan now to attend and combine the excitement of cutting-edge biotechnology deals with championship golf, recreation, a world-renowned spa, and networking with colleagues. For sponsorship information, please contact [Ernest Andrade](#).

INNOVATION GROUPS

The Charleston Digital Corridor has been invited by The Innovation Groups to present its business model as a case study at its eCommunity Summit August, 2005 in Blacksburg, Virginia. The Innovation Groups is a forum for the exchange of innovative ideas by local governments. [The eCommunity Summit](#) caters to a full spectrum of local government technology issues such as the state of electronic government, internal culture and governance models, and future tense applications. Presenters will help guide municipalities through the next phase of technology advancement and prepare for the expectations of intelligent citizens and businesses.

SUPPORT OUR SPONSORS

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NEEDLE & ROSENBERG

THANK YOU

Finally, thank you for your continued support of the Charleston Digital Corridor. All of our success is possible because of the terrific civic engagement and collaboration the Charleston Digital Corridor has received from you. Continued success to all of you!

Sincerely,
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